



THE CCIM INSTITUTE

San Antonio/South Texas Chapter

ANNUAL SYMPOSIUM

SPONSORSHIP PACKAGE

**Market Mastery: Opportunity, Discipline, and the
Next Cycle of Commercial Real Estate**

SIGNATURE SPONSOR

Thank You to Our Signature Sponsors:



**SECURITY SERVICE EVENT CENTER
OCTOBER 21, 2026**

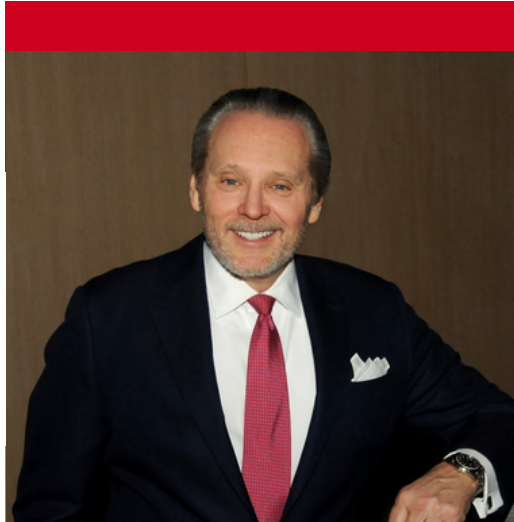


THE CCIM INSTITUTE

San Antonio/South Texas Chapter

SAN ANTONIO/ SOUTH TEXAS CCIM CHAPTER PROVIDER #: 10063; TREC COURSE #Pending; 3 HOURS CE

KEYNOTE



Bob Knakal

SPEAKERS

As one of the most prolific investment sales brokers in commercial real estate history, Bob Knakal brings four decades of experience navigating market cycles, sourcing opportunities, and building disciplined brokerage practices. Chairman & CEO of BKREA and former Chairman of New York Investment Sales at both Cushman & Wakefield and JLL, Bob has personally completed more than 2,300 transactions totaling over \$22 billion in sales. Known for combining proven brokerage fundamentals with modern tools for market mastery – including a strong presence in social media and emerging AI technologies – Bob offers a unique perspective on adapting, evolving, and winning in today’s commercial real estate environment.

For questions regarding
symposium sponsorships

PLEASE CONTACT: Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com



ANNUAL SYMPOSIUM

THE CCIM INSTITUTE

San Antonio/South Texas Chapter

SECURITY SERVICE EVENT CENTER: OCTOBER 21, 2026

SPONSORSHIP PACKAGES AND INFORMATION

SIGNATURE PACKAGE

- Recognition as the Signature Sponsor at the event
- Exhibition Booth
- Reserved Table of 8 (must submit names for name tags)
- Provide stand up banners for display
- Recognition in all CCIM promotion ads
- 5-minute personal announcement at the Symposium
- Recognition on the San Antonio/South Texas CCIM Chapter website
- FULL PAGE AD in the Symposium Program
- 2 Seats at private VIP dinner with Bob Knakal

GOLD PACKAGE

- Recognition as a Gold Sponsor at the event
- Exhibition Booth
- Reserved Table of 8 (must submit names for name tags)
- Inclusion of Sponsor's 15-30 second video during Symposium
- Recognition on the San Antonio/South Texas CCIM Chapter website
- 1/2 PAGE AD in the Symposium Program

SILVER PACKAGE

- Recognition as a Silver Sponsor at the event
- Exhibition Booth
- 4 reserved seats (1/2 Table) (must submit names for name tags)
- Inclusion of Sponsor's 15-30 second video during Symposium
- Recognition on the San Antonio/South Texas CCIM Chapter website
- 1/4 PAGE AD in the Symposium Program

BRONZE PACKAGE

- Recognition as a Bronze Sponsor at the event
- Exhibition Booth
- 2 reserved seats (must submit names for name tags)
- Recognition on the San Antonio/South Texas CCIM Chapter website
- 1/8 PAGE AD in the Symposium Program

OTHER SPONSORSHIP PACKAGES

RECEPTION SPONSOR PACKAGE

Recognition as the Reception Party Sponsor at the event, designated booth for attendees to receive their Reception beverage tickets, Signage at the Reception, Mentioned in the Symposium Program, (2) Two tickets to the Symposium

SLIDES PACKAGE

(1) One slide to play on rotation before and after the Symposium, and company logo to display on a slide during the symposium

SPEAKER SPONSOR

Gold sponsor pack plus 2 seats at a private VIP dinner with Bob.

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SECURITY SERVICE EVENT CENTER: OCTOBER 21, 2026

EXHIBITOR'S INFORMATION

- Table/Booth space is limited and will be provided on a first-paid/first-served basis
- A six-foot table will be provided for each booth space
- Exhibits must be set up by 11:00AM and removed the day of the event
- You are welcome to give away promotional materials
- Neither CCIM nor the facility will be responsible for items lost, damaged, or stolen

ADVERTISEMENT INFORMATION

- Camera ready artwork for ads for the Symposium Program should be submitted by email to tracy@sabor.com

• Ad Sizes:	<i>Full Page:</i>	10 X 13.5	<i>1/4 Page:</i>	5 X 6.5 OR 10 X 3.1875
	<i>1/2 Page:</i>	10 X 6.5 OR 5 X 13.25	<i>1/8 Page:</i>	5 X 3.1875

• *Deadline for submission of artwork to the chapter is:*

Program Ad Deadline:	Friday, October 9th
Video Deadline:	Wednesday, October 14th
Slide Deadline:	Wednesday, October 14th

SEATING SALES INFORMATION

- Corporate tables and 1/2 corporate tables are reserved and placed within the room on a first-paid, first-assigned basis. Names of attendees at corporate tables must be submitted for name tags. All attendees must pay prior to attending the Symposium to get the discounted price; on-site registration will be available at \$190 per person.

SLIDES

- One (1) slide to play on rotation before, during, and after the CCIM Symposium.
 - *Slides should be created in PowerPoint and submitted to Doug Collins at the due date to be included in the presentation. Slides may not include video or GIFs.*
- SUBMISSION DEADLINE: OCTOBER 12, 2026.**

Submit slide to dcollins@naiexcel.com

For questions regarding
symposium sponsorships

PLEASE CONTACT: Steve Wilhelmy, CCIM
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SPONSORSHIP APPLICATION

Yes, I would like to be a Symposium Sponsor for year 2026 with the San Antonio / South Texas CCIM Chapter.

Company Name: _____

Point of Contact: _____

Industry: _____

Address: _____

City/State/ZIP: _____

E-Mail: _____

Signature of Representative: _____

PAYMENT INFORMATION: (PLEASE CHECK ONE)

www.ccimsa.com to pay online

Please invoice me

SPONSORSHIP LEVELS

- Gold Package: \$5,000
- Silver Package: \$3,000
- Bronze Package: \$1,500
- Speaker Sponsor: \$6,000

SEATING SALES

- Corporate Table (8 Seats): \$1,500
- 1/2 Corporate Table (4 Seats): \$750
- One Seat Member: \$155
- One Non-Member: \$185
- One UTSA Member: \$50
- Walk in Price: \$195

OTHER SPONSORSHIPS

- Reception Sponsor \$3,000
- Featured Slide \$500

ATTENDEES / BOOTH WORKERS

Name

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____

COMPANY

All payments must be made by check or credit card and must be received by the Chapter in order to appear in Chapter ads and promotions.

PLEASE RETURN THIS APPLICATION TO

Tracy Ballard, CCIM Chapter Administrator: tracy@sabor.com

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CONTACT US



TRACY BALLARD
tracy@sabor.com

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