



THE CCIM INSTITUTE

San Antonio/South Texas Chapter

ANNUAL SYMPOSIUM

SPONSORSHIP PACKAGE

**Market Mastery: Opportunity, Discipline, and the
Next Cycle of Commercial Real Estate**

SIGNATURE SPONSOR

Thank You to Our Signature Sponsors:



**SECURITY SERVICE EVENT CENTER
OCTOBER 21, 2026**



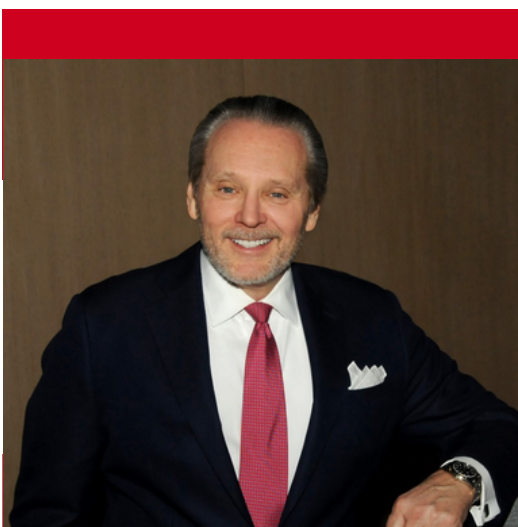
THE CCIM INSTITUTE

San Antonio/South Texas Chapter

SAN ANTONIO/ SOUTH TEXAS CCIM CHAPTER PROVIDER #: 10063; TREC COURSE #39903-RECE: 3 HOURS CE

KEYNOTE

SPEAKERS



Bob Knakal

Exclusive Keynote Sponsor

- All Gold Sponsor benefits
- Exclusive recognition as the Keynote Sponsor
- Recognition immediately prior to Bob's introduction
- Company logo displayed during keynote introduction
- Two seats at the VIP dinner with Bob Knakal

Your company will be recognized by every attendee during the symposium's most anticipated presentation.

Market Mastery in an Evolving Commercial Real Estate Market

As commercial real estate enters its next cycle, success will belong to professionals who can recognize opportunity, remain disciplined through uncertainty, and adapt to changing markets.

Drawing on more than four decades of experience, Bob Knakal will share the strategies, mindset, and market insights that have helped him complete more than 2,300 investment sales totaling over \$22 billion. From navigating multiple real estate cycles to embracing emerging technologies such as AI and social media, Bob continues to redefine what market leadership looks like.

Attendees will leave with practical lessons on identifying opportunities, building lasting client relationships, and positioning themselves for success in the years ahead.

For questions regarding symposium sponsorships PLEASE CONTACT:

Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com



THE CCIM INSTITUTE

San Antonio/South Texas Chapter

SAN ANTONIO/ SOUTH TEXAS CCIM CHAPTER PROVIDER #: 10063; TREC COURSE #39903-RECE; 3 HOURS CE

SPEAKERS

MODERATED BY



CYNTHIA LEE
CCIM

ECONOMIST



Dr. Daniel Oney
Texas A&M

INDUSTRY PANEL: MARKET INSIGHTS

OFFICE



CHRISTI GRIGGS
CCIM

RETAIL



BILL COATS
CCIM

INDUSTRIAL



JOHN COLGLAZIER

MULTIFAMILY



Drew Garza

For questions regarding symposium sponsorships PLEASE CONTACT:

Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com



ANNUAL SYMPOSIUM

THE CCIM INSTITUTE

San Antonio/South Texas Chapter

SECURITY SERVICE EVENT CENTER: OCTOBER 21, 2026

SPONSORSHIP PACKAGES AND INFORMATION

Benefit	Signature	Gold	Silver	Bronze
Booth		✓	✓	✓
Reserved Seats	8	8	4	2
Program Ad	Full	1/2	1/4	1/8
Website Recognition	✓	✓	✓	✓
Sponsor Video		✓	✓	
VIP Dinner	✓			
Event Marketing	✓			

WHY SPONSOR?

Expected attendance of more than 225 commercial real estate professionals from across South Texas, including:

- Developers
- Commercial brokers
- Attorneys
- Investors
- Property managers
- Engineers
- Lenders
- Municipal leaders
- Appraisers

Your sponsorship delivers:

- ✓ Face-to-face networking
- ✓ Brand visibility before, during and after the symposium
- ✓ Direct access to commercial real estate decision makers
- ✓ Association with one of South Texas' premier CRE education events

Other Sponsorship Options

- Reception Sponsor
- Digital Recognition Sponsor

For questions regarding symposium sponsorships PLEASE CONTACT:

Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com



ANNUAL SYMPOSIUM

THE CCIM INSTITUTE
San Antonio/South Texas Chapter

SECURITY SERVICE EVENT CENTER: OCTOBER 21, 2026

EXHIBITOR'S INFORMATION

- Table/Booth space is limited and will be provided on a first-paid/first-served basis
- A six-foot table will be provided for each booth space
- Exhibits must be set up by 11:00AM and removed the day of the event
- You are welcome to give away promotional materials
- Neither CCIM nor the facility will be responsible for items lost, damaged, or stolen

ADVERTISEMENT INFORMATION

- Camera ready artwork for ads for the Symposium Program should be submitted by email to tracy@sabor.com

• Ad Sizes:	Full Page:	10 X 13.5	1/4 Page:	5 X 6.5 OR 10 X 3.1875
	1/2 Page:	10 X 6.5 OR 5 X 13.25	1/8 Page:	5 X 3.1875

- *Deadline for submission of artwork to the chapter is:*

Program Ad Deadline:	Friday, October 9th
Video Deadline:	Wednesday, October 14th
Slide Deadline:	Wednesday, October 14th

SEATING SALES INFORMATION

- Corporate tables and 1/2 corporate tables are reserved and placed within the room on a first-paid, first-assigned basis. Names of attendees at corporate tables must be submitted for name tags. All attendees must pay prior to attending the Symposium to get the discounted price; on-site registration will be available at \$190 per person.

SLIDES

- One (1) slide to play on rotation before, during, and after the CCIM Symposium.
 - *Slides should be created in PowerPoint and submitted to Doug Collins at the due date to be included in the presentation. Slides may not include video or GIFs.*
- SUBMISSION DEADLINE: OCTOBER 12, 2026.

Submit slide to dcollins@naiexcel.com

For questions regarding symposium sponsorships PLEASE CONTACT:

Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com

SPONSORSHIP APPLICATION

Yes, I would like to be a Symposium Sponsor for year 2026 with the San Antonio / South Texas CCIM Chapter.

Company Name: _____

Point of Contact: _____

Industry: _____

Address: _____

City/State/ZIP: _____

E-Mail: _____

Signature of Representative: _____

PAYMENT INFORMATION: (PLEASE CHECK ONE)

☐ www.ccimsa.com to pay online

☐ Please invoice me

ATTENDEES / BOOTH WORKERS

Name & Company Name

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____

All payments must be made by check or credit card and must be received by the Chapter in order to appear in Chapter ads and promotions.
PLEASE RETURN THIS APPLICATION TO

Tracy Ballard, CCIM Chapter Administrator: tracy@sabor.com

SPONSORSHIP LEVELS

	Signature Package:	\$10,000
☐	Keynote Sponsor:	\$6,000
☐	Gold Package:	\$5,000
☐	Silver Package:	\$3,000
☐	Bronze Package:	\$1,500

SEATING SALES

☐	Corporate Table (8 Seats):	\$1,500
☐	1/2 Corporate Table (4 Seats):	\$750
☐	One Seat Member:	\$155
☐	One Non-Member:	\$185
☐	One UTSA Member:	\$50
☐	Walk in Price:	\$195

OTHER SPONSORSHIPS

☐	Reception Sponsor	\$3,000
☐	Digital Recognition	\$500

Market Mastery: Opportunity, Discipline, and the Next Cycle of Commercial Real Estate

For questions regarding symposium sponsorships PLEASE CONTACT:

Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com

CONTACT US



TRACY BALLARD
tracy@sabor.com

Market Mastery: Opportunity, Discipline, and the Next Cycle of Commercial Real Estate

For questions regarding symposium sponsorships PLEASE CONTACT:

Steve Wilhelmy, CCIM
steve.wilhelmy@kwcommercial.com

Tracy Ballard
tracy@sabor.com